



Executive Search for Chief Executive Officer

Girl Scouts of Greater South Texas announces a search for the Chief Executive Officer for the organization. We would like to identify qualified candidates for the Board to make a final selection.

Girl Scouts of Greater South Texas Council covers 26 counties from Victoria to Corpus Christi to Brownsville, Harlingen, McAllen and Laredo, Texas.

The Council currently serves over 17,000 girls, over 3700 adult members and volunteers, 38 staff and 5 service centers in Victoria, Corpus Christi, Harlingen, McAllen and Laredo. The annual operating budget of over \$2.5 million also funds 2 camps which provide year round engagement opportunities for girls, families, adult members and community partners.

Our Girl Scout Leadership Experience is a one-of-a-kind leadership development program for girls, with proven results. It is based on time-tested methods and research-backed programming that helps girls take the lead- in their own lives and the world. Girl Scouts unleashes the G.I.R.L. (Go-getter, Innovator, Risk-taker, Leader) in every girl, preparing her for a lifetime of leadership - from taking a night-time hike under the stars to accepting a mission on the International Space Station; from lobbying the city council with her troop to holding a seat in congress; from running her own business today to tackling cybersecurity tomorrow.

OPPORTUNITY

The CEO will work with the Board of Directors to enhance the outcomes of all council functions. The CEO will direct the strategic plan through the formulation and implementation of short and long-range objectives and actions needed to achieve the Council's goals. In additions, the CEO will ensure that the council membership will reflect the demographic of the region it serves. The CEO is responsible for the stewardship of the Council's human, material and fiscal assets. The CEO provides oversight for policies and practices that enhance the participation of members and leverage the roles of staff and volunteers to effectively engage girls, families and volunteers in the Council's jurisdiction. The CEO's responsibilities include expanding the Councils visibility and creating opportunities for significant strategic partnership and financial support by ensuring that investing in girls is a priority. The CEO will build relationships with corporate, nonprofit, government and funding communities by representing the council at strategic functions and influential speaking opportunities.

CRITICAL GOALS

Ensure growth of girl and adult membership through recruitment, increased community visibility, retention plans and programs meeting the Council's strategic priorities.

Oversee the development and management of operations to ensure the staff and budget are effective, utilized for the intended purposes, and continue to grow in meeting the needs of the Council.

Work with staff, volunteers and board members to increase additional resources and contributions.

CEO QUALIFICATIONS

Education

Minimum: Bachelor Degree or equivalent experience

Preferred: Master's Degree or higher

Required: Dedication to developing leadership in girl-lead programming, business skills and experience demonstrating capability of managing a budget of \$2.5 million; 3-5 years' experience in executive management of a non-profit organization, business or public/government agency; experience in working with diverse staff, volunteers, board members and excellent communication and interpersonal relationship skills to handle complex and challenging situations. Demonstrated Leadership abilities, fundraising skills, integrity, and ability to travel throughout the service region and computer skills to navigate the technological environment of today's world.

COMPENSATION:

Competitive compensation and benefits plan commensurate with experience and qualifications.

HOW TO APPLY

Individuals serving in executive positions in the Girl Scout family, corporate, nonprofit or other professional backgrounds who want to be part of the future women leaders of tomorrow are encouraged to apply as soon as possible. We want to fill this position no later than September 2018.

DEADLINE: July 15, 2018

For consideration: Email **and** send a hard copy with a cover letter and resume to:

Carol Rausch, Board Chair – boardchair@gsgst.org

Hard copy to: Carol Rausch, GSGST, 202 E. Madison. Harlingen, TX. 78550